

## Collaboration Revenues Talent Program



At Santander Corporate & Investment Markets (SCIB), we are leaders in wholesale business operations in Spain, and we are committed to deploy our corporate banking solutions to meet the needs of our retail clients.

Collaboration Revenues is in charge of the servicing of the retail, Private & commercial clients of Santander with the Corporate and Investment Banking product suite and vice-versa.

### **Our unique approach makes us different.**

We are committed to fulfilling our retail and private clients' needs, surpassing their expectations and helping them to achieve their goals. For that reason, we invest heavily in developing tailor-made solutions and in providing local expertise, fully integrated coverage and cross-border capabilities.

Collaboration Revenues Talent Program is the first step in starting your professional career in Santander's wholesale banking. During the first year you will combine practical experience with demanding postgraduate training:

- This program will allow you to get to know the business first hand understanding how this sophisticated products are created, and deployed to the clients, collaborating with the professionals who are making it possible. Syndicated loans, Project Finance or M&A deals for mid market companies and SMEs (Pymes); FX, Rates or Equity products for mid market companies and / or Private Banking clients are some of the several examples of the kind of activities you may develop.
- You will also take a Specialized Master Degree in Global Banking and Markets at a prestigious business school. It is a specialized and bilingual training designed ad hoc for participants of Collaboration Revenues Talent Program that will allow you to build a solid base on which to consolidate your long-term career.

The ultimate goal is for you to develop your career as a Collaboration Revenues specialist in our main offices around Spain, in cities such as Sevilla, Barcelona, Valencia, Bilbao or Madrid.

At Banco Santander we are committed to the progress of people and companies. We have made this our purpose, and we make it possible the Santander Way, by being a bank which is simple, personal and fair in everything we do.

## What do you need to participate?

You are a recent graduate in Finance, Business Administration and Management, Economics, Engineering, Mathematics or Statistics, with a clear interest in finance, and you are passionate for delivering a great experience to clients. You have a good academic record, of which you will have to provide evidence during the application process.

Your English level is high (C1). It is not necessary to provide official qualifications since this will be validated during the selection process. You have international experience (studying and/or working) of at least 6 months. You have availability to move anywhere around Spain. In addition, we value any kind of previous experience related to wholesale banking.

In order to be part of the Collaboration Revenues Talent Program, it is essential that you have a high level of motivation to develop your career servicing our retail customers the corporate and investment banking product suite.

Bear in mind that this program is going to require a great deal of effort from you, as you will combine practical experience and postgraduate training during the first year.

Also take into consideration that this program requires mobility throughout Spain.

To be part of our Talent Program is to be part of a talent community, **Talent Wave**, an opportunity to connect with other Talents around Santander, and develop a network that will help you grow both professional and personally. You will get access to several Meetups and Afterworks.

Collaboration Revenues Talent Program will open the doors to your professional development. Are you ready? [Click here](#)



*"I work in a business which is constantly evolving, and where Banco Santander leads the main operations worldwide.*

*I feel that we are contributing to the development of international trade and promoting financial inclusion."*

María Cáceres Moreno

Corporate&Investment Banking Talent Program