

**RICHARDSON**

**PIONEER**

**EXCEL**

*in your*

**FIELD**

AGRIBUSINESS DEVELOPMENT PROGRAM

**Explore your future  
in agriculture**



[richardson.ca](http://richardson.ca)

Richardson International Limited offers a multi-dimensional development program with exposure to major areas within agribusiness and agronomy. Agribusiness Assistants will experience a number of challenging positions within our Richardson Pioneer Ag Business Centres.

This program is designed to help graduates identify their career path in:

- **Agronomy**
- **Agribusiness**
- **Grain sales and marketing**
- **Crop inputs**
- **Operations**

All individuals selected for this program will also be given exposure in a Richardson corporate office position such as Agronomy, Credit, Crop Inputs, Transportation and Logistics, Quality Assurance, Merchandising and Sales. After completion of the development program, individuals will be provided the opportunity to continue to grow and expand their career path with Richardson.

### Student Criteria

- Graduates of an Agriculture or Business degree or diploma program interested in working in the agricultural industry
- Interested in a career in Agronomy, Agribusiness, Crop Inputs or Grain Marketing
- Strong sense of initiative
- Excellent customer service
- Leadership skills
- Strong communication and interpersonal skills
- Strong team player

Richardson is committed to providing development opportunities to program participants.

Employee professional development is supported in various ways:

- Mentoring/coaching
- Funding for external education
- Industry-specific seminars and workshops

### Focus Area

All Agribusiness Assistants will get exposure to all areas of Richardson Pioneer. New employees in the program will be directed through three main focus areas: general, merchandising and agronomy. The focus areas will support creating future career paths in the company.

SEASON	AREA OF FOCUS	DEVELOPMENT AREAS
<b>SUMMER</b> MAY-AUGUST	<b>Crop Inputs</b>	<ul style="list-style-type: none"> <li>• Shipping and receiving</li> <li>• Field tours</li> <li>• Operational support (fertilizer blends, deliveries)</li> <li>• Customer service</li> </ul>
	<b>Agronomy</b>	<ul style="list-style-type: none"> <li>• Field scouting</li> <li>• Tissue and soil testing</li> <li>• Agronomy software management</li> <li>• Field trial and plot management</li> </ul>
	<b>Facility Operations</b>	<ul style="list-style-type: none"> <li>• Receiving, processing and shipping commodities</li> <li>• Facility maintenance</li> <li>• Administration</li> <li>• Customer service</li> </ul>
<b>FALL</b> SEPTEMBER-DECEMBER	<b>Grain Handling</b>	<ul style="list-style-type: none"> <li>• Work closely with Plant Manager</li> <li>• Logistics coordination</li> <li>• Quality assurance</li> <li>• Grading grain</li> <li>• Blending and binning grain</li> <li>• Customer service</li> </ul>
	<b>Facility Operations</b>	<ul style="list-style-type: none"> <li>• Receiving, processing and shipping commodities</li> <li>• Facility maintenance</li> <li>• Administration</li> <li>• Customer service</li> </ul>
<b>WINTER/ SPRING</b> JANUARY-APRIL	<b>Grain Marketing</b>	<ul style="list-style-type: none"> <li>• Merchandising and sales</li> <li>• Work with Agribusiness staff</li> <li>• Work with Zone Merchant and Transportation department in Winnipeg</li> <li>• Provide support to Merchant and Plant Manager</li> </ul>
	<b>Operations Management</b>	<ul style="list-style-type: none"> <li>• Business planning</li> <li>• Budgeting</li> <li>• Scheduling</li> </ul>
	<b>Corporate</b>	<ul style="list-style-type: none"> <li>• Positions at one of Richardson's corporate offices, in the areas of: Agronomy, Credit, Crop Inputs, Transportation and Logistics, Quality Assurance, Merchandising and Sales</li> </ul>



# Become part of our team!



○ Head Office Winnipeg, MB    ● Divisional Office Regina, SK

## ● Ag Business Centres

### British Columbia

Dawson Creek

### Alberta

Camrose  
(Legacy Junction)  
Carseland  
Dunmore  
Fairview  
Falher  
Forestburg  
High Level  
Hussar  
Lacombe  
Lamont  
Lavoy  
Magrath  
Manning  
Morinville  
(Westmor)  
Nampa

Nobleford  
Olds  
Oyen  
Provost  
Rycroft  
(Dunvegan)  
Stirling  
Strathmore  
(Wheatland)  
Three Hills  
Vermilion  
Vulcan  
Waskatenau  
(Sprucefield)  
Wetaskiwin  
(Bigstone)

### Saskatchewan

Antier  
Assiniboia  
Balgonie

Canora  
Carrot River  
Coronach  
Davidson  
Elrose  
Estevan  
Foam Lake  
Grenfell  
Herbert  
(Reed Lake)  
Humboldt  
(Dixon)  
Imperial  
Kamsack  
Kelvington  
Kindersley  
Lake Lenore  
Lampman  
Langenburg  
Maple Creek

Marshall  
Melfort  
Melville  
Nokomis  
North Battleford  
(Hamlin)  
Pasqua  
Saskatoon  
(Carlton Crossing)  
Saskatoon Crop  
Inputs  
Shellbrook  
Simpson  
Southey  
(Last Mountain)  
Strasbourg  
Swift Current  
Tisdale  
(Crooked River)  
Unity

Wadena  
Wakaw  
Weyburn  
Wilcox  
(Corinne)  
White City  
(Regina East)  
Whitewood  
Yorkton

### Manitoba

Brandon  
Brunkild  
(Mollard)  
Dauphin  
Grandview  
(Grand Plains)  
Killarney  
Landmark  
Letellier  
(Red River South)

Minnedosa  
Shoal Lake  
Starbuck  
Steinbach  
Stony Mountain  
(South Lakes)  
Swan River  
Westbourne  
(Dundonald)

## ■ Port Terminals

Vancouver, BC  
Thunder Bay, ON  
Hamilton, ON  
Sorel-Tracy, QC

## ■ Oilseed

Lethbridge, AB  
Yorkton, SK  
Oakville, ON

## ■ Milling

Barrhead, AB  
Lenexa, KS  
Martensville, SK  
Portage la Prairie, MB  
South Sioux City, NE

## ■ Joint Venture

**Terminal**  
Prince Rupert, BC

## ■ Regional Grain

**Merchandising**  
Boucherville, QC  
Hamilton, ON

## ● Richardson Farms

Kelburn Farm  
Winnipeg, MB  
Bennett Farm  
Richardson, SK

## International

Bedford, England  
Geneva,  
Switzerland  
Hong Kong  
Singapore

CONNECT WITH US!

